

## SALES SERVICE

La Casa is a great place to begin your search because we know that by using our services will be stress free, dealing with experienced and pro-active staff.

We provide a personal service to our clients – we strive to build on-going and lasting relationships, whilst making the use of the latest technology and offering an extensive range of marketing.

Our ethical and modern quality service is what our clients have come to expect and it is why most of our business is from recommendation or repeat business from our existing clients – their testimony is our reputation.

We sell anything from large premium properties to small studio apartments our customised marketing is designed to emphasise the quality of each individual property being sold.

We are members of National Association of Estate Agents (licensed Agent) and also the Ombudsman for Estate Agents so you can be assured of a professional and thorough service.

### **Sales fees:**

- Sole Agency 1.5% + VAT  
(Example: If the property is sold for £100,000.00 x 1.5% = £1,500 plus VAT = £1,800)
- Joint Agency 2% + VAT  
(Example: If the property is sold for £100,000.00 x 2% = £2,000 plus VAT = £2,400)
- Multi Agency 2.5% + VAT  
(Example: If the property is sold for £100,000.00 x 2.5% = £2,500 plus VAT = £3,000)

When you choose La Casa you benefit from the following:

- Coverage of London and surrounding areas
- Immediate valuations and viewings every day
- 24-hour hotline service, even when the office is closed
- Extensive Marketing
- Open Days
- Accompanied viewings
- Immediate and regular feedback
- Dedicated Sales Progressor
- Established links to Solicitors, Mortgage Brokers, Surveyors, EPC Providers and Removal Firms
- Specialist Buy-to-Let Team
- Experienced and pro-active staff
- Members of NAEA

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